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POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K_2O)

AGRICULTURAL	FEBRUARY 1991	FEBRUARY 1990	JUL-FEB 1990/91	JUL-FEB 1989/90
AL Alabama	9,117	10,768	45,202	45,536
AK Alaska	39	120	1,070	606
AZ Arizona	308	362	1,861	2,349
AR Arkansas	3,659	5,053	25,619	29,940
CA California	4,429	5,066	57,629	49,988
CO Colorado	1,226	559	6,588	5,873
CT Connecticut	72	40	409	1,686
DE Delaware	1,750	181	15,496	12,055
FL Florida	17,603	21,933	90,193	102,500
GA Georgia	21,217	20,297	88,226	86,189
HI Hawaii	15	102	6,300	3,833
ID Idaho	1,412	2,153	16,703	14,763
IL Illinois	23,270	14,255	487,930	506,519
IN Indiana	14,476	10,155	254,144	272,410
IA Iowa	7,632	18,065	385,070	403,377
KS Kansas	4,639	2,823	33,840	37,528
KY Kentucky	7,227	2,974	66,563	88,924
LA Louisiana	4,925	17,576	105,876	87,275
ME Maine	520	117	2,811	2,108
MD Maryland	1,337	2,850	19,334	17,903
MA Massachusetts	202	62	4,119	1,667
MI Michigan	15,834	2,539	79,113	119,113
MN Minnesota	9,996	6,178	246,306	257,661
MS Mississippi	4,037	3,396	25,485	15,892
MO Missouri	24,902	24,110	184,687	219,528
MT Montana	791	811	7,486	7,149
NE Nebraska	3,113	2,376	21,398	21,353
NV Nevada	0	327	31	330
NH New Hampshire	60	59	344	427
NJ New Jersey	265	430	2,302	2,637
NM New Mexico	882	139	4,964	2,841
NY New York	1,839	1,770	28,233	20,755
NC North Carolina	5,411	8,827	39,789	40,643
ND North Dakota	428	287	13,108	15,170
OH Ohio	15,123	36,303	227,078	314.634
OK Oklahoma	1,957	1,856	12,184	13,573
OR Oregon	4,358	1,627	18,668	17,276
PA Pennsylvania	3,182	10,383	29,559	32,912
RI Rhode Island	59	244	428	1,256
SC South Carolina	8,042	13,043	35,466	52,221
SD South Dakota	670	613	8,854	9,572
TN Tennessee	3,963	4,337	58,871	58,875
TX Texas	15,991	10,348	78,508	68,894
UT Utah	6,456	591	22,572	15,541
VT Vermont	40	84	2,503	1,915
VA Virginia	12,326	17,120	63,180	50,405
WA Washington	2,331	2,666	22,985	27,577
WV West Virginia	61	61	7,818	715
WI Wisconsin	11,318	26,269	151,078	172,496
WY Wyoming	199	136	1,781	1,365
TOTAL U.S.:	278,709	312,441	3,109,762	3,335,755
CANADA				
AB Alberta	874	921	10,628	11,847
BC Brit. Columbia	670	408	2,619	2,084
MB Manitoba	1,524	982	9,984	13,368
NB New Brunswick	1,013	850	3,969	4,763
NF Newfoundland	0	0	29	0
NS Nova Scotia	268	205	1,698	2,162
ON Ontario	9,188	7,977	66,929	60,975
PE Pr.Edward Isle	906	100	3,865	1,483
PQ Quebec	2,704	2,806	22,942	24,845
SK Saskatchewan	329	419	3,517	4,602
TOTAL CAN:	17,476	14,668	126,180	126,129
EXPORT SALES:	344,718	238,955	2,641,583	2,004,187
TOTAL AG SALES	640,903	566,064	5,877,525	5,466,071
Non-Ag U.S.	29,784	36,555	337,776	309,686
Canada	1,129	1,486	10,618	11,475
Exports	13,112	16,719	102,003	92,493
TOTAL NON-AG SALES	44,025	54,760	450,397	413,654
GRAND TOTAL	**684,928**	**620,824**	**6,327,922**	**5,879,725**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

FEBRUARY 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	1,455	1,846	5,100	262	454	9,117
AK Alaska	0	0	0	0	39	39
AZ Arizona	44	93	65	0	106	308
AR Arkansas	91	16	3,357	157	38	3,659
CA California	732	665	1,279	669	1,084	4,429
CO Colorado	658	0	474	31	63	1,226
CT Connecticut	0	0	59	0	13	72
DE Delaware	0	1,371	0	309	70	1,750
FL Florida	4,210	4,688	986	1,147	6,572	17,603
GA Georgia	1,677	1,460	15,480	948	1,652	21,217
HI Hawaii	0	0	0	0	15	15
ID Idaho	145	60	1,207	0	0	1,412
IL Illinois	1,158	13,405	4,402	4,290	15	23,270
IN Indiana	427	9,211	1,721	3,056	61	14,476
IA Iowa	136	3,565	3,064	856	11	7,632
KS Kansas	119	378	2,994	931	217	4,639
KY Kentucky	0	3,554	2,488	15	1,170	7,227
LA Louisiana	312	16	4,038	537	22	4,925
ME Maine	0	0	520	0	0	520
MD Maryland	427	0	680	203	27	1,337
MA Massachusetts	0	0	56	123	23	202
MI Michigan	0	5,033	10,729	0	72	15,834
MN Minnesota	32	4,714	4,449	449	352	9,996
MS Mississippi	0	2,752	1,192	16	77	4,037
MO Missouri	1,928	2,286	16,743	3,791	154	24,902
MT Montana	15	245	431	100	0	791
NE Nebraska	185	263	824	956	885	3,113
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	60	0	0	60
NJ New Jersey	0	125	118	0	22	265
NM New Mexico	140	0	585	0	157	882
NY New York	117	66	1,323	187	146	1,839
NC North Carolina	680	1,394	1,437	965	935	5,411
ND North Dakota	0	74	336	18	0	428
OH Ohio	498	13,131	(389)	1,268	615	15,123
OK Oklahoma	122	200	1,548	48	39	1,957
OR Oregon	0	968	2,959	154	277	4,358
PA Pennsylvania	665	790	908	701	118	3,182
RI Rhode Island	0	0	59	0	0	59
SC South Carolina	241	421	6,376	373	631	8,042
SD South Dakota	0	268	271	131	0	670
TN Tennessee	19	1,307	1,890	580	167	3,963
TX Texas	861	1,739	9,534	1,751	2,106	15,991
UT Utah	5,921	20	215	0	300	6,456
VT Vermont	0	0	40	0	0	40
VA Virginia	1,751	429	7,844	269	2,033	12,326
WA Washington	15	756	1,182	298	80	2,331
WV West Virginia	0	61	0	0	0	61
WI Wisconsin	0	7,848	2,522	749	199	11,318
WY Wyoming	35	0	159	0	5	199
TOTAL U.S.:	24,816	85,218	121,315	26,338	21,022	278,709
CANADA						
AB Alberta	28	0	703	126	17	874
BC Brit. Columbia	13	55	532	4	66	670
MB Manitoba	0	49	695	158	622	1,524
NB New Brunswick	0	138	853	0	22	1,013
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	247	21	0	0	268
ON Ontario	15	6,260	2,364	0	549	9,188
PE Pr.Edward Isle	0	0	906	0	0	906
PQ Quebec	0	1,174	1,530	0	0	2,704
SK Saskatchewan	0	25	156	148	0	329
TOTAL CAN:	56	7,948	7,760	436	1,276	17,476
*EXPORT SALES:	246,251	28,302	45,955	6,552	17,658	344,718
TOTAL AG SALES	271,123	121,468	175,030	33.326	39,956	640,903
NON-AG U.S.	22,486	-	-	6,951	347	29,784
Canada	829	-	-	300	0	1,129
*Exports	1,510	-	-	11,574	28	13,112
TOTAL NON-AG SALES	24,825	-	-	18,825	375	44,025
GRAND TOTAL	295,948	121,468	175,030	52,151	40,331	684,928

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K_2O)

FEBRUARY 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	0	3,542	0	0	0	3,542
Belgium	0	0	10,275	0	0	10,275
Belize	0	0	463	0	0	463
Brazil	4,657	10,471	2,004	0	0	17,132
Chile	1,569	0	0	0	2,893	4,462
China	72,965	0	0	0	12,082	85,047
Colombia	5,365	3,915	0	0	639	9,919
Costa Rica	1,803	0	1,444	0	242	3,489
Ecuador	2,207	0	0	0	0	2,207
Honduras	3,004	0	0	0	0	3,004
India	40,645	0	0	0	0	40,645
Indonesia	(21,609)	0	(10,324)	(6,911)	0	(38,844)
Ireland	0	0	2,722	0	0	2,722
Japan	36,505	6,746	26,162	13,463	771	83,647
Korea	32,433	0	0	0	0	32,433
Malaysia	39,395	0	0	0	0	39,395
Mexico	1,534	0	0	0	1,008	2,542
New Zealand	10,305	0	0	0	12	10,317
Panama	0	0	1,873	0	0	1,873
Philippines	3,697	0	0	0	0	3,697
Puerto Rico	0	3,628	3,650	0	11	7,289
Switzerland	0	0	4,661	0	0	4,661
Taiwan	10,318	0	0	0	0	10,318
Venezuela	0	0	3,025	0	0	3,025
OTHER COUNTRIES	1,458	0	0	0	0	1,458
TOTAL AG:	246,251	28,302	45,955	6,552	17,658	344,718
NON-AGRICULTURAL						
Japan	75	-	-	6,939	28	7,042
Korea	250	-	-	0	0	250
Mexico	820	-	-	0	0	820
Sweden	316	-	-	0	0	316
Taiwan	37	-	-	4,635	0	4,672
United Kingdom	12	-	-	0	0	12
TOTAL NON-AG:	1,510	-	-	11,574	28	13,112
TOTAL EXPORTS	**247,761**	**28,302**	**45,955**	**18,126**	**17,686**	**357,830**

OTHER COUNTRIES: 1,458 tons standard grade to Guyana.

NOTE:

Reported sales to Japan in January were incorrectly posted to Indonesia in January's published report. Negative figures for Indonesia for this month reflect the correction. These figures have been added to February sales to Japan.

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - CANADIAN PRODUCERS - (Short Tons K_2O)

FEBRUARY 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	668	1,643	2,361	248	4,920
AK Alaska	0	0	0	0	0
AZ Arizona	0	0	0	0	0
AR Arkansas	0	0	0	0	0
CA California	0	0	125	109	234
CO Colorado	0	0	0	0	0
CT Connecticut	0	0	59	0	59
DE Delaware	0	1,371	0	309	1,680
FL Florida	3,367	4,688	499	1,147	9,701
GA Georgia	1,677	1,460	10,360	935	14,432
HI Hawaii	0	0	0	0	0
ID Idaho	0	60	403	0	463
IL Illinois	478	13,218	2,857	3,474	20,027
IN Indiana	246	6,905	284	2,679	10,114
IA Iowa	121	3,351	2,377	823	6,672
KS Kansas	0	16	0	32	48
KY Kentucky	0	3,554	1,201	15	4,770
LA Louisiana	0	0	749	0	749
ME Maine	0	0	520	0	520
MD Maryland	427	0	680	203	1,310
MA Massachusetts	0	0	56	123	179
MI Michigan	0	5,033	9,743	0	14,776
MN Minnesota	32	4,714	4,402	449	9,597
MS Mississippi	0	2,752	0	0	2,752
MO Missouri	0	650	7,941	3,019	11,610
MT Montana	0	245	399	100	744
NE Nebraska	0	248	94	873	1,215
NV Nevada	0	0	0	0	0
NH New Hampshire	0	0	60	0	60
NJ New Jersey	0	125	118	0	243
NM New Mexico	0	0	0	0	0
NY New York	117	66	1,323	187	1,693
NC North Carolina	680	1,394	1,437	965	4,476
ND North Dakota	0	74	336	18	428
OH Ohio	498	13,131	450	1,268	15,347
OK Oklahoma	0	0	77	0	77
OR Oregon	0	923	2,545	154	3,622
PA Pennsylvania	665	790	908	701	3,064
RI Rhode Island	0	0	59	0	59
SC South Carolina	241	421	6,376	373	7,411
SD South Dakota	0	268	271	131	670
TN Tennessee	0	1,307	985	0	2,292
TX Texas	0	0	0	0	0
UT Utah	5,287	20	104	0	5,411
VT Vermont	0	0	40	0	40
VA Virginia	1,751	429	7,844	269	10,293
WA Washington	15	756	1,152	298	2,221
WV West Virginia	0	61	0	0	61
WI Wisconsin	0	7,848	2,522	749	11,119
WY Wyoming	0	0	51	0	51
TOTAL U.S.:	16,270	77,521	71,768	19,651	185,210
CANADA					
AB Alberta	28	0	703	126	857
BC Brit. Columbia	13	55	532	4	604
MB Manitoba	0	49	695	158	902
NB New Brunswick	0	138	853	0	991
NF Newfoundland	0	0	0	0	0
NS Nova Scotia	0	247	21	0	268
ON Ontario	15	6,260	2,364	0	8,639
PE Pr.Edward Isle	0	0	906	0	906
PQ Quebec	0	1,174	1,530	0	2,704
SK Saskatchewan	0	25	156	148	329
TOTAL CAN:	56	7,948	7,760	436	16,200
*EXPORT SALES:	230,616	24,674	26,153	6,552	287,995
TOTAL AG SALES	246,942	110,143	105,681	26,639	489,405
NON-AG U.S.	12,988	-	-	6,923	19,911
Canada	829	-	-	300	1,129
*Exports	124	-	-	11,574	11,698
TOTAL NON-AG SALES	13,941	-	-	18,797	32,738
GRAND TOTAL	**260,883**	**110,143**	**105,681**	**45,436**	**522,143**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K_2O)

FEBRUARY 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	0	3,542	0	0	3,542
Brazil	4,657	10,471	2,004	0	17,132
China	72,904	0	0	0	72,904
Colombia	3,869	3,915	0	0	7,784
India	40,645	0	0	0	40,645
Indonesia	(21,609)	0	(10,324)	(6,911)	(38,844)
Japan	32,544	6,746	26,162	13,463	78,915
Korea	32,433	0	0	0	32,433
Malaysia	39,395	0	0	0	39,395
New Zealand	10,305	0	0	0	10,305
Philippines	3,697	0	0	0	3,697
Puerto Rico	0	0	3,650	0	3,650
Switzerland	0	0	4,661	0	4,661
Taiwan	10,318	0	0	0	10,318
OTHER COUNTRIES	1,458	0	0	0	1,458
TOTAL AG:	230,616	24,674	26,153	6,552	287,995
NON-AGRICULTURAL					
Japan	75	-	-	6,939	7,014
Taiwan	37	-	-	4,635	4,672
United Kingdom	12	-	-	0	12
TOTAL NON-AG:	124	-	-	11,574	11,698
TOTAL EXPORTS	**230,740**	**24,674**	**26,153**	**18,126**	**299,693**

OTHER COUNTRIES: 1,458 tons standard grade to Guyana.

NOTE:

Reported sales to Japan in January were incorrectly posted to Indonesia in January's published report. Negative figures for Indonesia for this month reflect the correction. These figures have been added to February sales to Japan.

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - U. S. PRODUCERS - (Short Tons K_2O)

FEBRUARY 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	787	203	2,739	14	454	4,197
AK Alaska	0	0	0	0	39	39
AZ Arizona	44	93	65	0	106	308
AR Arkansas	91	16	3,357	157	38	3,659
CA California	732	665	1,154	560	1,084	4,195
CO Colorado	658	0	474	31	63	1,226
CT Connecticut	0	0	0	0	13	13
DE Delaware	0	0	0	0	70	70
FL Florida	843	0	487	0	6,572	7,902
GA Georgia	0	0	5,120	13	1,652	6,785
HI Hawaii	0	0	0	0	15	15
ID Idaho	145	0	804	0	0	949
IL Illinois	680	187	1,545	816	15	3,243
IN Indiana	181	2,306	1,437	377	61	4,362
IA Iowa	15	214	687	33	11	960
KS Kansas	119	362	2,994	899	217	4,591
KY Kentucky	0	0	1,287	0	1,170	2,457
LA Louisiana	312	16	3,289	537	22	4,176
ME Maine	0	0	0	0	0	0
MD Maryland	0	0	0	0	27	27
MA Massachusetts	0	0	0	0	23	23
MI Michigan	0	0	986	0	72	1,058
MN Minnesota	0	0	47	0	352	399
MS Mississippi	0	0	1,192	16	77	1,285
MO Missouri	1,928	1,636	8,802	772	154	13,292
MT Montana	15	0	32	0	0	47
NE Nebraska	185	15	730	83	885	1,898
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	0	0	0	0
NJ New Jersey	0	0	0	0	22	22
NM New Mexico	140	0	585	0	157	882
NY New York	0	0	0	0	146	146
NC North Carolina	0	0	0	0	935	935
ND North Dakota	0	0	0	0	0	0
OH Ohio	0	0	(839)	0	615	(224)
OK Oklahoma	122	200	1,471	48	39	1,880
OR Oregon	0	45	414	0	277	736
PA Pennsylvania	0	0	0	0	118	118
RI Rhode Island	0	0	0	0	0	0
SC South Carolina	0	0	0	0	631	631
SD South Dakota	0	0	0	0	0	0
TN Tennessee	19	0	905	580	167	1,671
TX Texas	861	1,739	9,534	1,751	2,106	15,991
UT Utah	634	0	111	0	300	1,045
VT Vermont	0	0	0	0	0	0
VA Virginia	0	0	0	0	2,033	2,033
WA Washington	0	0	30	0	80	110
WV West Virginia	0	0	0	0	0	0
WI Wisconsin	0	0	0	0	199	199
WY Wyoming	35	0	108	0	5	148
TOTAL U.S.:	8,546	7,697	49,547	6,687	21,022	93,499
CANADA						
AB Alberta	0	0	0	0	17	17
BC Brit. Columbia	0	0	0	0	66	66
MB Manitoba	0	0	0	0	622	622
NB New Brunswick	0	0	0	0	22	22
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	0	0	0	0
ON Ontario	0	0	0	0	549	549
PE Pr.Edward Isle	0	0	0	0	0	0
PQ Quebec	0	0	0	0	0	0
SK Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	0	0	0	0	1,276	1,276
*EXPORT SALES:	15,635	3,628	19,802	0	17,658	56,723
TOTAL AG SALES	24,181	11,325	69,349	6,687	39,956	151,498
NON-AG U.S.	9,498	-	-	28	347	9,873
Canada	0	-	-	0	0	0
*Exports	1,386	-	-	0	28	1,414
TOTAL NON-AG SALES	10,884	-	-	28	375	11,287
GRAND TOTAL	35,065	11,325	69,349	6,715	40,331	162,785

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K_2O)

FEBRUARY 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Belgium	0	0	10,275	0	0	10,275
Belize	0	0	463	0	0	463
Chile	1,569	0	0	0	2,893	4,462
China	61	0	0	0	12,082	12,143
Colombia	1,496	0	0	0	639	2,135
Costa Rica	1,803	0	1,444	0	242	3,489
Ecuador	2,207	0	0	0	0	2,207
Honduras	3,004	0	0	0	0	3,004
Ireland	0	0	2,722	0	0	2,722
Japan	3,961	0	0	0	771	4,732
Mexico	1,534	0	0	0	1,008	2,542
New Zealand	0	0	0	0	12	12
Panama	0	0	1,873	0	0	1,873
Puerto Rico	0	3,628	0	0	11	3,639
Venezuela	0	0	3,025	0	0	3,025
TOTAL AG:	15,635	3,628	19,802	0	17,658	56,723
NON-AGRICULTURAL						
Japan	0	-	-	0	28	28
Korea	250	-	-	0	0	250
Mexico	820	-	-	0	0	820
Sweden	316	-	-	0	0	316
TOTAL NON-AG:	1,386	-	-	0	28	1,414
TOTAL EXPORTS	**17,021**	**3,628**	**19,802**	**0**	**17,686**	**58,137**